



Acquisition Directorate  
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NCIA/ACQ/2020/6929  
22 July 2020

To: Distribution List

**Amendment 2 to RFQ-CO-115228-FGFS**

Subject: **Responses to Clarification Requests**

**RFQ-CO-115228-FGFS: Active IT Network Equipment and Services for FGFS Project in the Hague**

Reference(s): A. AC/4-D(2019)0004 (INV)  
B. Issuance of RFQ-CO-115228-FGFS dated 07 July 2020  
C. Issuance of RFQ-CO-115228-FGFS, Amendment 1 dated 17 July 2020

Dear Sir/Madam,

1. The purpose of this Amendment 2 to RFQ-CO-115228-FGFS is to provide all Prospective Bidders with the NCI Agency answers to Clarification Requests (CR) received to date for the subject RFQ. The Purchaser-provided responses to CR are issued as Annex A to this letter.
2. There are no changes to the RFQ documents as a result of the response to CR provided herein. Therefore, by virtue of this Amendment, all the RFQ documents remain unchanged from the date per Reference C.
3. The NCI Agency point of contact for all information concerning this RFQ is Ms. Natalia Wojciak, who may be reached at [Natalia.Wojciak@ncia.nato.int](mailto:Natalia.Wojciak@ncia.nato.int).
4. The reference for the RFQ is **RFQ-CO-115228-FGFS**, and all correspondence concerning this RFQ shall reference this number.
5. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS REQUEST FOR QUOTE REMAINS UNCHANGED AT 12:00 HOURS (BRUSSELS LOCAL TIME) ON 28 JULY 2020.**



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For the Director of Acquisition

A handwritten signature in black ink, appearing to be 'Ijeoma Ike-Meertens'. The signature is fluid and somewhat abstract, with a long horizontal stroke extending to the right.

Ijeoma Ike-Meertens  
Senior Contracting Officer

**Attachments:**

- A. Responses to Clarification Requests received for RFQ-CO-115228-FGFS, Amendment 2

## Annex A

Clarification Request(s) from Amendment 2 is highlighted in **Red**

RFQ-CO-115228-FGFS						
ADMINISTRATIVE / CONTRACTUAL or TECHNICAL CLARIFICATION REQUESTS (CR)						
Index No.	RFQ Source Document	RFQ Paragraph Reference	Bidder's Question	NCI Agency's Response	RFQ Package Amended	CR Released in AMD #
CR#1	Book II, Part IV – Statement of Work	3.2	<p>In the „06_RFQ-CO-115228-FGFS_Book II - Part IV Statement of Work” PDF, page 5. there is the following specification:            WP2 Labels for cables and HW            Labels (roll 2500 pieces) LABEL, WIRE/CABLE, 38.1X.38.1MM, WHITE/TRANSPARENT, VINYL, THERMAL, ROLL=2500EA</p> <p>Please confirm that you need the following item:            Thermal Transfer Printable Labels            Article No.: 622025            Order Reference: THT-119-427-2.5            Colour: White/Transparent            Size - Height (mm): 38.10 mm            Size - Width (mm): 38.10 mm            Total Qty per Pack: 2500 Label(s) / Roll            Material Type: Self-laminating Vinyl  <a href="http://www.brady.eu/en-eu/622025/prod-breu_622025.html?cat=BR01_0101">http://www.brady.eu/en-eu/622025/prod-breu_622025.html?cat=BR01_0101</a></p> <p>If this is not the required item, please specify the following:</p>	<p>We confirm that the requested item is:            Thermal Transfer Printable Labels,            Article No.: 622025, Order Reference:            THT-119-427-2.5.</p>	No	<b>AMD1</b>

			<ol style="list-style-type: none"> <li>1. The Brady order reference number, codes consisting of a combination of numbers and letters</li> <li>2. The Brady product number or SKU, which usually a series of 6 digits</li> <li>3. The type of Brady printer you intend to use with the required 38x38mm white / clear vinyl label tape. Eg BMP51, BMP61, BMP71, BBP12, BP-PR300PLUS, etc.</li> </ol>			
CR#2	Book II, Part IV – Statement of Work	3.2	The patch cables are requested to be from the brand Siemon. Do you allow other brands as well?	<p>We need Thin Copper cables and Thin Fibers due to the high density of cabling within Racks in Technical Areas. Siemon is the used brand and we would like to keep the standardise cabling/infrastructure that we have in place.</p> <p>We accept other brands, if the patch cables comply with the specs from Siemon.</p>	No	<b>AMD1</b>
CR#3	Book II, Part IV – Statement of Work	3.2	The panels, trunk cables and modules it is requested to be Corning, or Corning compliant. We understand that the current environment is based on Corning EDGE, do you allow or require the same technology that is already in place?	<p>We confirm the following: the current environment is based on Corning and we request the same technology in order to be able to integrate with it.</p> <p>We try to respect standardised cabling/infrastructure and technologies, as this is the best practice.</p>	No	<b>AMD1</b>

<p>CR#4</p>	<p>Book II, Part IV – Statement of Work</p>	<p>3.3</p>	<p>Please can you advise if these assumptions are correct:</p> <ul style="list-style-type: none"> <li>• Unity Connections</li> <li>- They have requested 30 x UNITYCN11-K9 and then under that top-level SKU 30 x UNITYCN11-STD-USR</li> <li>- This would give them a total of 900 voice mailboxes             <ul style="list-style-type: none"> <li>- I do not believe this is correct</li> <li>- So I have gone ahead and provided 1 x UNITYCN11-K9 and then under that top-level SKU 30 x UNITYCN11-STD-USR</li> <li>• This provides them with a total of 30 voice mailboxes</li> </ul> </li> <li>- This change has also reduced the quantities of the included items (quantities cannot be changed manually)             <ul style="list-style-type: none"> <li>• 1 x LIC-SPCHVIEW-DEMO instead of 30</li> <li>• 2 x UCXN-11X-SC-PORTS instead of 60                 <ul style="list-style-type: none"> <li>• 1 x LIC-UC-ENC instead of 30</li> </ul> </li> </ul> </li> <li>- Of course if they need 900 voice mailboxes let me know, but even then you would still only order 1 top-level SKU (unless there are multiple PLM's in the deployment, usually means multi-cluster, where licenses need to be provided for each).</li> </ul>	<p>We accept the proposed quantities. Please plan the item quantities in order to cover 200 IP Phones.</p>	<p>Yes</p>	<p><b>AMD1</b></p>
<p>CR#5</p>	<p>Book II, Part IV – Statement of Work</p>	<p>3.3</p>	<p>Please can you advise if these assumptions are correct:</p> <ul style="list-style-type: none"> <li>• CER</li> <li>- They have requested 200 x ER11-USR-1 under top-level SKU R-UCL-UCM-LIC-K9 along with ECMU</li> </ul>	<p>We accept the statements. The location where devices will be installed is The Hague, Netherlands. We select "Not Apply".</p>	<p>No</p>	<p><b>AMD1</b></p>

			<ul style="list-style-type: none"> <li>- CER (Cisco Emergency Responder) is a product used in North America where it provides additional information to the emergency services</li> <li>- Unless the emergency services in the UK is able to support this, this is not needed</li> <li>• I have not provided CER licensing since being back in the UK for nearly 10-years now <ul style="list-style-type: none"> <li>- In the past it was not necessary to select 'Emergency Responder', however just recently it has become a requirement based upon US FCC requirements</li> <li>• So for the UK we select ECRR-FCC-NA (FCC Emergency Call Routing Regulations Not Apply) <ul style="list-style-type: none"> <li>o This is what I have selected</li> </ul> </li> </ul> </li> <li>- If you select you need CER licensing then there is a cost for each license along with ECMU <ul style="list-style-type: none"> <li>- If you select 'Not Apply' then there is no cost</li> </ul> </li> <li>- Of course if your customer requires CER let me know</li> <li>• All Cisco Services/Support has been provided for 12-months</li> </ul>			
CR#6	Book II, Part IV – Statement of Work	Annex A A.1.3	A.1.3 End User Access Switch (Fibre) – TEMPEST C Can you confirm that for item A.1.3 the specified switch should be Tempest C?	We confirm the item A.1.3 End User Access Switch (Fibre) – TEMPEST C must be TEMPEST Level C and the TEMPEST Report/ Certificate of Conformity must accompany the equipment.	No	<b>AMD1</b>
CR#7	Book II, Part IV – Statement of Work	3.2, Annex A A.1.2, A.1.3, A.1.9	<ul style="list-style-type: none"> <li>- What are the S3148P switches used for?</li> <li>- Where are the S3148P switches linked to?</li> <li>- Do (stacking) cables or transceivers need to be supplied for this?</li> </ul>	See Item A.1.2 (in the SOW) – End User Access Switch (Copper - PoE), in column Specification, line 1. Configuration has stack cable and staking cable, 0.5m.	No	<b>AMD1</b>

			<ul style="list-style-type: none"> <li>- What are the S3124F switches used for?</li> <li>- Where are the S324F switches linked to?</li> <li>- Do (stacking) cables or transceivers need to be supplied for this?</li>   <li>- Is there a visio diagram available showing how the connections run?</li>   <li>- The inquiry only includes switches and 1 type of transceivers, there are other things to include such as: <ul style="list-style-type: none"> <li>• (stacking) Cables (length and type)</li> <li>• Transceivers (length and type)</li> </ul> </li> </ul>	<p>See Item A.1.3 (in the SOW) – End User Access Switch (Fiber) - TEMPEST C, in column Specification, line 1. Configuration has stack cable. We specify that the requested length is 0.5m.</p> <p>In section 3.2 (in the SOW), table 3-2 WP2 BOM, item number 3 refers at the transceiver. The item is described in Annex A, item A.1.9.</p>		
CR#8	Book II, Part IV – Statement of Work	3.2	<p>For which device do you need this labels, can you share a product code or part number?</p> <ul style="list-style-type: none"> <li>- WP2, Labels for cables and HW Labels (roll 2500 pieces); LABEL, WIRE/CABLE, 38.1X.38.1MM, WHITE/TRANSPARENT, VINYL, THERMAL, ROLL=2500EA</li> </ul>	The answer was provided in CR#1	No	<b>AMD1</b>
CR#9	Book II, Part IV – Statement of Work	Annex A A.1.10	<p>For which device do you need this, can you share a product code or part number?</p> <ul style="list-style-type: none"> <li>- WP2, 1U Fibre adapter panel Blank plate</li> </ul>	This device will be required for the modular 1u FHD panel as outlined in Annex A, item A.1.10.	No	<b>AMD2</b>

## Distribution List for RFQ-CO-115228-FGFS Amendment 2

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